

Kala Gibson

Executive Vice President
Chief Corporate Responsibility Officer
Fifth Third Bank

May 9, 2023

Drexel University Nowak Metro Finance Lab



Agenda:

- What inspired our Black Futures Neighborhood Program
- The program itself
- Case studies

Accelerating Racial Equality, Equity and Inclusion Initiative

\$2.8B three-year initiative | concludes December 2023

	Program Goal	2021 – Q1 2023	Remaining
Loan Capital	\$2.2 billion	\$2.3 billion	Surpassed
Community Investments	\$500 million	\$555 million	Surpassed
Financial Accessibility Efforts	\$60 million	\$48 million	20%
Philanthropic Efforts	\$40 million	\$33 million	18%
TOTAL	\$2.8 billion	\$2.9 billion	Surpassed



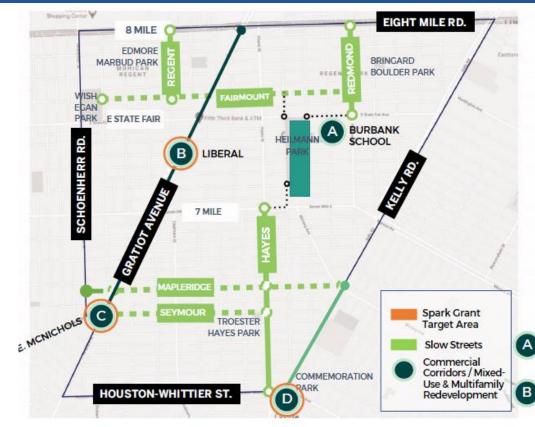
Detroit: Where it started







G7 Detroit | Michigan



\$5+ million

in public & philanthropic funding that will leverage additional private investment

to support framework recommended improvements

\$1 million for

Commercial Corridor Investments (Spark Grant)

\$975,000 for

Catalytic Park Investment (Heilmann Park)

\$275,000

for Multifamily Housing Investment (Mapleridge Duplex)

\$2.7+ million

remaining to meet public commitment

Burbank School: Multifamily/mixed-use redevelopment

Gratiot/Liberal Establish: Mixed-Use Commercial Corridor

Gratiot/McNichols Stabilize: Civic-Centered

Commercial Corridor

Houston-Whittler/Kelly Stabilize: Existing Neighborhood Retail Commercial Corridor



Strategy: Transform communities and corridors

Place-based

versus

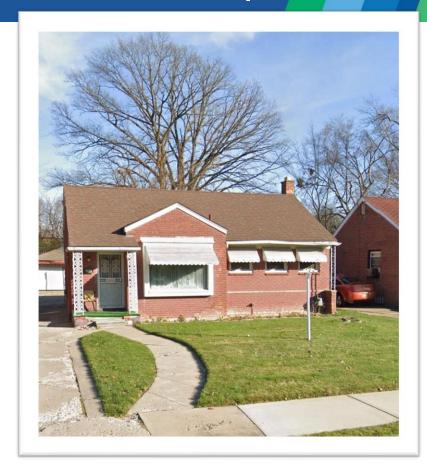
Product-based



Community Reinvestment Act: A product-based example

1977 to current day

Homeownership: The American Dream.





19 Applications. 12 Interviews.

Invite-only, criteria-based process

9 Neighborhoods selected.

Within Fifth Third's retail footprint

Historically experienced sustained period of disinvestment

Residents predominately Black

Civic infrastructure in place

Able to manage equitable investment and wealth-building opportunities

Able to collaborate with the neighborhood's residents



5 Program Goals:

Improve upward mobility among Black residents.

Increase Black home ownership rates and reduce displacement of Black residents.

Generate wealth and a higher sense of value, agency and belonging.

Create more equitable, connected systems.

Strengthen links across stakeholder groups including Black-owned businesses, the community & other institutions.

Improve availability and delivery of Fifth Third lending products in previously underserved areas.

Build an inclusive civic infrastructure.

Strengthen the capacity of local stakeholders to sustain efforts and expand services and programs that support residents' economic mobility.

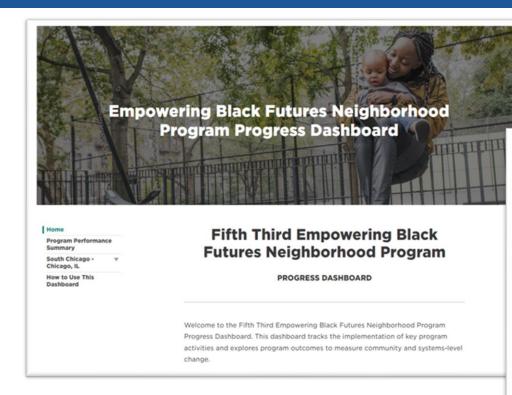
Develop healthy, built environments.

Reduce vacancies and abandoned buildings and develop plans for improved walkability and availability of open spaces.

Promote prosperous Black small businesses.

Increase entrepreneurship and achieve greater growth and retention of small Black-owned businesses.

Measurement: EBF Neighborhood Program





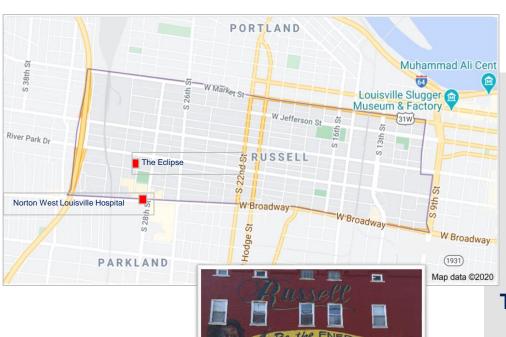
Strategy #3: Develop Healthy Built Environments

Why This is Important:

Both residential and commercial vacancy rates are higher in the Buckeye footprint than they are citywide. 25% of housing units are vacant in Buckeye, compared to 17% citywide. Vacant homes experience further deterioration as absentee owners neglect to make needed repairs. The neighborhood has an abundance of vacant lots and abandoned buildings, including over 300 parcels owned by the City of Cleveland and the Cuyahoga County Land Bank in the target area.

Actions 3.1 Identify strategic redevelopment opportunities along Buckeye corridor⁶⁵ 3.2 Continued implementation of acquisition/rehab initiative⁶⁵ 3.3 Support grassroots community gardening efforts⁶⁵ 3.4 Eocus on maintenance of green spaces⁶⁵ 3.5 Develop strategy for future of large industrial buildings⁶⁵

Russell | Louisville, Kentucky





The Eclipse | near new Norton Hospital under construction

\$21.93 MM Construction Loan

280 units of affordable housing:

161 units at 80% AMI

119 units project based rental assistance

Avondale | Cincinnati, Ohio

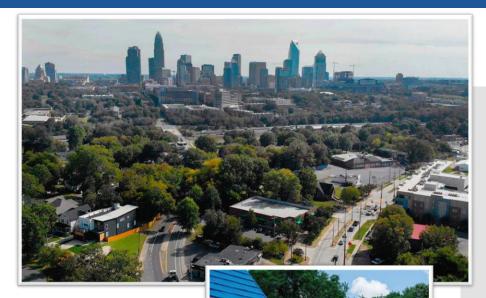




Blair Lofts within a mile of Innovation Corridor on bus line \$9.4 MM Community Development Investment \$10.25 MM Construction Loan

64 units of affordable housing

Historic West End | Charlotte, North Carolina



WEST EXP

FRESH SEAFOOR MARKET



Historic Nathaniel Carr Senior Apartments

\$13.6 MM Community Development Investment

\$21.1 MM Construction Loan

\$1.12 MM Program Related Investment (PRI)

120 units of affordable housing

4 Key Things We've Learned:

Start the work. Then announce it to the world.

Partners matter.

Test. Learn. Scale.

Keep PRI dollars as a pool – not a prescriptive assigned amount.

Voices from the community

Swift and Stacey Graham had been renting in Grove Park for years and wanted to buy a home and put down roots. As a child, Swift had moved every year of his young life. He never had a chance to make friends or call one neighborhood home.

"We wanted to feel a sense of ownership. All we need to know is that it's possible. I'm 41 years old and wanted different for my kids."

- Swift Graham



The Graham Family, Grove Park
Homeowners and active community residents

Thank you.